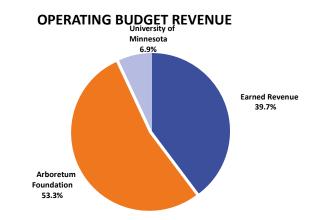
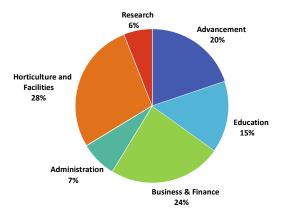
MINNESOTA LANDSCAPE ARBORETUM July 1, 2023 - June 30, 2024 Operating Budget



OPERATING BUDGET EXPENSE



| REVENUE | | | |
|---|-----------|------------|-------|
| Earned Revenue | | 8,316,615 | 39.7% |
| Education | 1,435,215 | | |
| Guest Services & Rentals | 594,000 | | |
| Gift & Garden Store | 2,500,000 | | |
| Gate Fees | 2,200,000 | | |
| Café & Catering Commissions | 300,000 | | |
| Research Product Sales | 760,000 | | |
| Events & Exhibits | 436,400 | | |
| Other Revenue | 91,000 | | |
| Arboretum Foundation | | 11,168,946 | 53.3% |
| Annual Donations for Operations Support | 4,500,000 | ,,. | |
| Memberships | 2,800,000 | | |
| Signature Fundraising Events | 470,000 | | |
| Restricted Secured Operating Gifts | 1,545,636 | | |
| Endowment Spendable Interest | 1,853,310 | | |
| University of Minnesota | | 1,450,352 | 6.9% |
| University of Minnesota | 1,450,352 | 1,400,002 | 0.070 |
| | 1,400,002 | | |
| TOTAL REVENUE | = | 20,935,913 | 100% |
| EXPENSE | | | |
| Advancement | 4,148,208 | | 19.8% |
| Education | 3,158,063 | | 15.1% |
| Business & Finance | 4,989,790 | | 23.8% |
| Administration | 1,588,332 | | 7.6% |
| Horticulture and Facilities | 5,802,783 | | 27.7% |
| Research | 1,248,737 | | 6.0% |
| TOTAL EXPENSE | | 20,935,913 | 100% |